



## ERG-Burch Consultants Merges with MIS Group

We appreciate your continued partnership with ERG-Burch Consultants. It is our goal to provide you with the highest possible level of customer service, access to expert consultants and innovative technology solutions. With your success in mind, we constantly look for opportunities to fulfill our mission statement of:

**To improve the success of our team, clients, and partners through the provision of business and technology solutions.**

We are excited to announce that effective July 24, 2006 we are part of MIS Group. Please visit our Web site for the press release at [www.ergnow.com](http://www.ergnow.com). We believe this merger directly supports our mission statement. MIS Group is also a leading Sage Software business partner focusing primarily on the Sage Timberline Office solution for construction and real estate businesses. ERG complements MIS Group's current construction and real estate expertise with our strong distribution and manufacturing knowledge.

MIS Group has a strong regional presence that extends from Houston to Denver and features an established IT consulting practice. We will be able to offer you additional, cost-effective services that will help your business grow. The same great people who you have worked with year after year will be here to continue to support you and your organization.

Here is what you can expect:

- **Commitment to complete customer solution.** In addition to the Sage Software applications you use to run your business, we now will be able to provide you IT and network infrastructure services. MIS Group is one of the largest Dell VARs in the country.
- **Expanded product offerings.** The combined experience of both ERG-Burch Consultants and MIS Group makes us an industry leader in providing you revenue enhancing solutions. We are increasing our focus on the Sage CRM and Sage CRM SalesLogix Customer Relationship Management applications. Additionally, we are expanding our industry-specific solutions and custom software development capabilities.
- **New technologies.** We are pleased to bring you the latest in innovative technologies including unified messaging and voice over IP telephone systems. These technologies, when integrated with your CRM and business management applications, will increase the day-to-day efficiencies of your business.
- **Relationship with Sage Software.** As a top Sage Software business partner, ERG-Burch Consultants has always maintained a close relationship with Sage Software. We are part of software advisory councils and beta testing teams. Our combined company has received the support of top Sage Software executives and will continue to bring you the benefits of this relationship.

Over the next six months we will be rebranding our organization. Starting January 1, 2007 we will adopt the MIS Group name and MIS Group moniker: ***Creating Confidence in Technology***. You can learn more about MIS Group by visiting [www.misgroupusa.com](http://www.misgroupusa.com).

Also included with this letter is an FAQ document that will hopefully answer any questions you have. Please feel free to contact me, Randy or Peyton if you have any additional questions. We look forward to continuing our relationship with you and appreciate your business.

Sincerely,

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## Frequently Asked Questions

- 1. What is happening to ERG-Burch Consultants?** Last May Burch Consultants joined ERG. This allowed us to offer you broader consultant experience, an enhanced Client Care department and wider regional coverage. In an effort to continue to offer you expanded services with an emphasis on efficiency, we have merged with MIS Group. Our executive team will become part of MIS Group's executive team. Our entire team is on board and we look forward to continue working with you.
- 2. Why did ERG-Burch Consultants choose MIS Group?** The values of the merging firms must be in alignment to ensure a successful merger. MIS Group's commitment to client success and their reputation of maintaining the highest ethical standards mirror our own. This merger helps us address customer demand for complementary and expanded product and service offerings.
- 3. When does this take effect?** Monday, July 24, 2006.
- 4. Is ERG-Burch Consultants' Houston office closing?** No. The Houston office is important and will remain at our current address.
- 5. Does Sage Software, publisher of Sage MAS 90, 200 and 500, know about this?** Sage Software's top executive team has been extremely supportive. According to Ron Verni, Sage Software's CEO, *"MIS Group is a pioneer in defining the next generation of Sage business partner. Their ability to support end-to-end business processes with multiple Sage Software products will benefit our mutual customers. We appreciate their strong commitment to long-term growth and to serving the needs of small and mid-sized businesses with Sage Software."*
- 6. Will you change my billing arrangement?** For the next six months we will operate in a transition mode while we integrate our systems. You will continue to receive invoices from ERG-Burch Consultants during this transition period.
- 7. I have a support contract with ERG-Burch Consultants, will this be honored?** Yes, all ERG-Burch Consultants contracts will remain in place.
- 8. Who do I call for phone support?** Please continue to call our Houston office for your day-to-day phone support needs, 866-356-0785.
- 9. Will ERG still continue to offer classroom training?** Yes. We are proud of the outstanding reputation of our training center and will continue to offer hands-on training. In addition, MIS Group has Sage Authorized Training Centers in Dallas and Denver.
- 10. What is the company name?** We appreciate the strong name recognition that Burch Consultants has enjoyed in our marketplace. We recognize that long term it will be beneficial to operate under one company name. We will operate as ERG, an MIS Group Company until January 1, 2007. At that time, we will fully transition to MIS Group.
- 11. Who owns MIS Group?** Robert Muir, president of MIS Group, and Greg Boyd, president of ERG, will remain as the primary MIS Group stakeholders.
- 12. How do I get in touch with MIS Group?**

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